

Profile

Currently learning German to become fluent. I prioritize understanding user needs and crafting solutions that balance functionality, accessibility, and aesthetic appeal. My work reflects a commitment to creating seamless and meaningful experiences, ensuring design decisions are grounded in research and aligned with business goals.

I excel at understanding complex systems and diverse user needs, and collaborating cross-functionally with engineering and product teams while managing multi-level projects.

Berlin, Germany

P: 177 2763088

E: athar.hafiz@gmail.com

L: www.linkedin.com/in/atharhafiz

Portfolio: <https://atharux.com/>

Skills

PROFESSIONAL

- User Journey Mapping
- Wireframe & Prototyping
- User Research
- Persona Development
- Information Architecture
- Process Improvement
- Usability Testing
- Agile Methodologies
- Project Management
- Cross-Functional Leadership

TECHNICAL

- Sketch, Figma
- HTML / CSS
- Zeplin
- Photoshop/ Canva
- Tableau
- Dotdigital/ mapp Email CRM
- Jira, Trello, Asana, Workforce
- CRM Strategic Implementation
- Adaptability to Tools and Tech

Certifications

Zertifikat B1

g.a.s.t.,
Berlin, DE
2025

Deutsch B1.2

vhs Pankow,
Berlin, DE
2025

Work Experience

Co-founder

Rising Tide Berlin, Berlin, Germany

Dec 2023 - Present

- Developed brand, website, and launch strategy
- Collaborated with Frank Peralta Clothing to design a line of upcycled accessories, clothing, and interior products made out of waste upholstery leather from the automotive industry

Fractional Director UX Design

Startup (NDA Client), Remote - Contract

May 2024

- Crafted a 30-page UX and UI blueprint using ShadCN components in Figma for a SaaS Desktop App
- Delivered custom glass-morphic neon UI in Figma

Marketing Developer / Campaign Strategist Chef Works, Inc.

Chef Works, Poway, California, USA

Oct 2018 - Jan 2024

- Led segmented email marketing campaigns, increasing click rates from 9% to 45% and generating \$150K+ annual sales growth
- Utilized data-driven segmentation to ensure compliance with GDPR and customer trust standards in all campaigns
- Designed customer-centric communication strategies, growing blog revenue by over 600%.
- Researched and developed Customer/ Service BluePrint, Persona development, and Journey Mapping through 4 different revenue sources, leading to higher customer satisfaction and executive buy-in for data-driven marketing automation
- Designed a gamified dashboard for Shipping & Receiving, increasing productivity by 25%

UX/UI Designer

Volt 480, Remote - Contract

Sept 2018 - Sept 2018

- Delivered a working prototype within 2 weeks for a tradeshow that brought in funding for the next phase of the startup

UX/UI Design

General Assembly,
San Francisco, CA
2016

Gamification Design

Octalysis Group,
San Jose, CA USA
2017

Lean Six Sigma - Green Belt

Lean Wright, Inc
Poway, California, USA
2019

Languages

English

Native

Urdu

Native

German

B2.2, currently learning

Education

Bachelor of Fine Arts

- Digital Media Art
SJSU, San Jose, CA, USA
2005

A.A. Liberal Arts

De Anza College, Cupertino, CA, USA
1999

Marketing Project Manager

Epik Token, *Remote - Freelance*

Nov 2017 - Oct 2018

- Applied in-process improvements and optimized work systems to produce product, website, and whitepaper for launch
- Worked with the executive team and provided all materials for tradeshow to help build new relationships,, leading to investments of \$2 million in Ethereum.

Product Designer

Vinder, *Remote - Freelance*

Sep 2017 - May 2018

- Led Agile design sprints and drove UX research and design initiatives
- Produced hand-off-ready design system, sketches, wireframes, and prototypes, leading to successful launches on Android and iOS stores

Technical Project Manager/ Designer

Virtual Fantasy League, *Remote - Freelance*

Nov 2016 - Sept 2017

- Built SOP and onboarded design and development for faster delivery
- Managed C Level relationships and provided feedback and direction to design and development, leading to a ready product in 9 months

User Experience Architect

Tandon Group, *San Jose, California, USA*

Jan 2016 - Oct 2016

- Completely redesigned a website selling B2B services for hospitals and medical providers within 4 months, securing 3 contracts
- Designed and built an RFID Technology website within 5 months, leading to a \$250,000 sale
- Redesigned a Jewelry retail site, improving UX and UI within 1 month
- Managed WordPress development, SEO, IT, and email campaign strategy with in-house marketing and offshore development teams

iOS App Review/ UX Designer

Apple, *Cupertino, California, USA*

Sep 2010 - Jan 2016

- Researched, designed, and worked closely with the developer on UX and UI Design to build the first gamified group leaderboard and management tool, boosting group productivity by 25%
- Crafted app review workflow policies and best practices, coached developers for successful App Review passage, while processing 100,000 + apps every year
- Managed developer appeals processes as part of the review board
- Influenced process workflow improvements

Store Manager

Apple, *San Jose, California, USA*

Nov 2002 - Oct 2006

- Managed 150 employees at two different Apple retail stores, driving record-breaking sales every year, always placing in the top 3 stores
- Spearheaded early customer experiences for Apple Retail Stores
- Tested, improved, and implemented in-store planograms.